## **CONTENTS**

COMPANY INFORMATION	2
DIRECTORS' REPORT	3
BALANCE SHEET	4
PROFIT AND LOSS ACCOUNT	5
CASH FLOW STATEMENT	6
STATEMENT OF COMPREHENSIVE INCOME	7
STATEMENT OF CHANGES IN EQUITY	7
NOTES TO THE FINANCIAL STAMENTS	8



### **COMPANY INFORMATION**

**BOARD OF DIRECTORS** 

**CHAIRMAN &** 

MANAGING DIRECTOR MR. TARIQ BAIG

**DIRECTORS:** MR. OMER BAIG

MRS. NAIMA TARIQ MR. MANSOOR IRFANI MR. AKBAR BAIG MR. DAVID JULIAN

MR. SYED TUFAIL HUSSAIN

NOMINEE DIRECTOR IPI MR. MUJAHID ESHAI

SECRETARY MR. WAQAR ULLAH

AUDIT COMMITTEE MR. OMER BAIG CHAIRMAN

MR. AKBAR BAIG MEMBER MR. DAVID JULIAN MEMBER

AUDITORS KPMG TASEER HADI & CO.

CHARTERED ACCOUNTANTS

LEGAL ADVISOR MUBASHAR LATIF AHMAD

LAHORE

TAX CONSULTANTS YOUSAF ISLAM ASSOCIATES

LAHORE

INFORMATION TECHNOLOGY

**CONSULTANTS** 

CHARTAC BUSINESS SERVICES (PVT) LTD.

LAHORE

**BANKERS** NATIONAL BANK OF PAKISTAN

HABIB BANK LTD UNITED BANK LTD

SHARE REGISTRAR SHEMAS INTERNATIONAL (PVT) LTD.

Suite No. 31, 2nd Floor, Sadiq Plaza,

69 - The Mall Lahore.

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UAN: 042-111-34-34-34 FAX: 042-35857692 - 35857693 E MAIL: info@tariqglass.com

**WORKS** 33-KM, LAHORE/SHEIKHUPURA ROAD

TEL: (042) 37925652, (056) 3785441-3

FAX: (056) 3783912



## **DIRECTORS' REPORT**

On behalf of the Board of Directors of Tariq Glass Industries Limited, I am presenting the 1<sup>st</sup> quarterly report (un-audited) for the period ended September 30, 2009.

The Company, by the Grace of Almighty Allah, in the quarter under report managed to achieve good production efficiencies. The sales increased both, in terms of volume and value despite the general economic recession and law and order situation prevailing in the country. The net sales are Rs. 478 million in this quarter, which are 25% higher than the sales of the corresponding period of the previous year.

#### **Financial Results:**

A brief summary of the financial results for the period under report are as under:

	30 September 2009 Rupees	30 September 2008 Rupees
Profit before taxation Taxation Profit after taxation	36,984,126 12,913,701 24,070,425	3,928,926 (8,207,373) 12,136,299
Earnings per Share Rs.	1.04	0.53

### **Future Outlook:**

The shortfall in the supply of gas has been announced by the government authorities for the coming winter season. The expensive alternate fuel for our furnaces and captive power in shape of furnace oil and diesel will be used to continue the production operations, which can affect the profitability of the approaching quarter.

Despite the above-mentioned factors, the management is committed to work even harder to achieve best possible results in the remainder part of the financial year by the production of value added articles and close watch on the expenses.

I would like to express my gratitude to the distributors, clients, financial institutions for their continuous support and employees for their devoted efforts.

For and on behalf of the Board

TARIQ BAIG
CHAIRMAN AND MANAGING DIRECTOR



# CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER 2009 (UN-AUDITED)

EQUITY AND LIABILITIES	30.09.2009 Rupees	30.06.2009 Rupees
Share capital and reserves Authorized capital		
25,000,000 ordinary shares of Rs 10 each	250,000,000	250,000,000
Issued, subscribed and paid up capital 23,100,000 ordinary shares of Rs. 10 each Share premium account	231,000,000 173,250,000	231,000,000 173,250,000
Un-appropriated profit	113,865,368 518,115,368	89,794,943 494,044,943
Non - current liabilities	, ,	
Long term loans - Secured - Unsecured	117,265,544 124,620,449	130,988,645 124,620,449
Liabilities against assets subject to finance lease Long term security deposits	241,885,993 1,993,278 5,333,066	255,609,094 3,973,958 5,333,066
Deferred liabilities	64,874,274 314,086,611	54,578,401 319,494,519
Current liabilities	, ,	,,
Trade and other payables Accrued markup Short term borrowings - secured Current maturity of non-current liabilities Provision for taxation	218,349,563 33,419,443 130,024,873 60,407,406 3,825,940 446,027,225	199,031,401 34,784,952 140,929,848 58,764,436 1,208,112 434,718,749
Contingencies and commitments	1,278,229,204	1,248,258,211
ASSETS		
Non-current assets Property, plant and equipment Long term security deposits	787,885,574 5,876,104	806,500,412 6,926,054
Current assets Stores and spares	249,950,869	243,597,488
Stock in trade  Trade debtors - unsecured, considered good	104,726,024 35,840,036	97,992,741 20,039,775
Advances, deposits, prepayments and other receivables	72,804,722	63,554,806
Cash and bank balances	21,145,875 484,467,526	9,646,935 434,831,745
	,,	. , ,
	1,278,229,204	1,248,258,211

The attached notes 1 to 6 form an integral part of these financial statements.

Lahore: October 30, 2009

TARIQ BAIG
CHAIRMAN AND MANAGING DIRECTOR



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED 30 SEPTEMBER 2009 (UN-AUDITED)

	30.09.2009 Rupees	30.09.2008 Rupees
Sales - net Cost of sales	477,613,586 390,113,069	381,421,200 338,421,665
Gross profit	87,500,517	42,999,535
Operating expenses Administration Selling and Distribution	9,128,813 25,375,940 34,504,753	8,938,689 19,703,430 28,642,119
Operating Profit Finance Cost Other expenses	52,995,764 13,286,492 2,725,146	14,357,416 10,428,490
Profit before taxation Provision for taxation Net Profit for the period	36,984,126 12,913,701 24,070,425	3,928,926 (8,207,373) 12,136,299
Profit per share - basic and diluted	1.04	0.53

The attached notes 1 to 6 form an integral part of these accounts.

TARIQ BAIG
CHAIRMAN AND MANAGING DIRECTOR

5

OMER BAIG DIRECTOR

Lahore: October 30, 2009



# CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED 30 SEPTEMBER 2009 (UN-AUDITED)

	30.09.2009	30.09.2008
	Rupees	Rupees
Cash flow from operating activities		
Profit before taxation	36,984,126	3,928,926
Adjustments for:		
Depreciation	25,943,094	22,468,437
Finance Cost	13,286,492	10,428,490
Provision for worker's profit participation fund	1,985,464	-
Provision for worker's welfare fund	739,683	-
	41,954,733	32,896,927
Operating profit before working capital changes	78,938,859	36,825,853
(Increase)/Decrease in current assets:		
Stores and spares	(6,353,381)	3,403,987
Advances, deposits, prepayments and other receivables	(9,249,916)	(26,608,853)
Stock in trade	(6,733,283)	(47,035,208)
Trade debtors	(15,800,261)	(18,742,453)
	(38,136,841)	(88,982,527)
Increase/(decrease) in current liabilities:		
Trade and other payables	16,593,014	37,400,157
Cash generated from operations	57,395,032	(14,756,517)
Finance cost paid	(14,652,001)	(6,986,953)
Worker's profit participation fund paid	-	(200,044)
	(14,652,001)	(7,186,997)
Net cash generated from operating activities	42,743,031	(21,943,514)
Cash flow from investing activities		
Fixed capital expenditure	(7,328,254)	(33,771,035)
Long term deposits	1,049,950	(450,900)
Net cash used in investing activities	(6,278,304)	(34,221,935)
Cash flow from financing activities		
Long term finances	(12,999,100)	22,954,584
Liabilities against assets subject to finance lease	(1,061,711)	(1,250,613)
Short term borrowings	(10,904,976)	38,911,098
Long term deposits	-	70,000
Net cash generated from financing activities	(24,965,787)	60,685,069
Net increase/(decrease) in cash and cash equivalents	11,498,940	4,519,620
Cash and cash equivalents at the beginning of the year	9,646,935	5,908,373
Cash and cash equivalents at the beginning of the year	21,145,875	10,427,993
Cash and Cash equivalents at the end of the period	21,140,070	10,427,995

The attached notes 1 to 6 form an integral part of these accounts.

Lahore: October 30, 2009

TARIQ BAIG
CHAIRMAN AND MANAGING DIRECTOR



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 30 SEPTEMBER 2009 (UN-AUDITED)

	Share capital Rupees	Share Premium Rupees	Un-appropriated profit Rupees	Total Rupees
Balance as at 30 June 2008	231,000,000	173,250,000	120,497,677	524,747,677
Total comprehensive income for the period ended 30 September 2008	-	-	12,136,299	12,136,299
Balance as at September 30, 2008	231,000,000	173,250,000	132,633,976	536,883,976
Total comprehensive loss for the period ended 30 June 2009	-	-	(42,839,033)	(42,839,033)
Balance as at 30 June 2009	231,000,000	173,250,000	89,794,943	494,044,943
Total comprehensive income for the period ended 30 September 2009	-	-	24,070,425 -	24,070,425 -
Balance as at 30 September 2009	231,000,000	173,250,000	113,865,368	518,115,368

The attached notes 1 to 6 form an integral part of these accounts.

Lahore: October 30, 2009

Lahore: October 30, 2009

## TARIQ BAIG

CHAIRMAN AND MANAGING DIRECTOR

OMER BAIG DIRECTOR

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 SEPTEMBER 2009 (UNAUDITED)

	30.09.2009 Rupees	30.09.2008 Rupees
Profit for the period	24,070,425	12,136,299
Other comprehensive income	-	-
Total comprehensive income for the period	24,070,425	12,136,299

The attached notes 1 to 6 form an integral part of these accounts.

**TARIQ BAIG** 

CHAIRMAN AND MANAGING DIRECTOR



# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 SEPTEMBER 2009

- These financial statements are un-auited, prepared and submitted to the shareholders as required by section 245 of the Companies Ordinance. 1984
- 2. The accounting policies adopted for the preparation of these quarterly accounts are the same as those applied in the preparation of preceding Audited Financial Statements for the year ended June 30, 2009.
- 3. These accounts have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting".
- 4. There is no significant change in the contingencies and commitments status since the last annual balance sheet date.
- 5. Figures have been rounded off to the nearest rupee.
- 6. Theses financial statements were autorized for issuance by the Board of Directors on October 30, 2009.

TARIQ BAIG
CHAIRMAN AND MANAGING DIRECTOR